

2008 KINSEY REPORT

FAMILY SEDAN CATEGORY

PARTS DESCRIPTION		TOYOTA	LEXUS	MAZDA	VOLVO	BMW	MERCEDES	JAGUAR	AUDI
PRICES INCLUDE VAT		AVENSIS	IS 250	6	S40	320 D	C220	X TYPE	A4
		D4D EXCL.		2.3 INDIVIDUAL	2.0 D		Cdi	2.2 D SE	1.8 Fsi
RETAIL SELLING PRICE	R	285,800.00	311,500.00	266,600.00	277,000.00	318,000.00	333,000.00	310,000.00	285,000.00
PARTS BASKET AS % OF SELLING PRICE		18.90%	18.10%	21.54%	21.27%	19.88%	24.22%	26.33%	29.57%
AIR FILTER	R	341.61	366.44	237.99	228.00	415.00	259.51	250.37	311.19
OIL FILTER	R	106.99	134.93	99.08	141.36	173.80	130.17	166.91	218.86
FUEL FILTER	R	267.24	526.83	51.00	256.50	477.10	514.27	673.60	N/A
SPARK PLUG EACH	R	N/A	349.27	179.00	N/A	N/A	N/A	N/A	142.04
R/H WIPER BLADE	R	225.21	289.58	65.99	513.00	345.30	284.87	184.97	272.46
L/H WIPER BLADE	R	139.09	210.67	65.99	PAIR	238.70	284.74	184.97	272.46
FRONT BRAKE PADS	R	938.65	828.02	923.12	820.80	1,631.40	804.56	1,390.80	1,544.07
REAR BRAKE PADS/SHOES	R	498.93	583.29	1,036.88	741.00	1,041.50	988.16	1,986.91	792.52
SUB TOTAL : A	R	2,517.72	3,289.03	2,659.05	2,700.66	4,322.80	3,266.28	4,838.53	3,553.60
FRONT SHOCKABSORBER / STRUT	R	1,473.89	2,072.01	940.49	1,550.40	2,757.90	2,842.16	1,335.82	2,212.98
REAR SHOCKABSORBER / STRUT	R	1,345.21	1,750.52	719.06	1,208.40	1,475.30	2,194.92	1,443.59	2,161.52
FAN BELT	R	561.84	479.89	1,160.57	336.30	580.20	480.36	204.55	400.31
FRONT BRAKE DISC	R	814.66	1,114.29	1,417.84	923.40	1,323.00	1,129.65	1,609.49	1,181.34
CAM BELT / TIMING CHAIN	R	630.49	624.25	1,407.96	1,732.80	1,104.00	1,462.32	1,295.12	902.97
CLUTCH PLATE	R	3,179.45	539.54	1,808.97	3,283.20	3,511.39	5,676.34	2,415.25	3,010.28
PRESSURE PLATE	R	KIT	1,813.13	1,119.23	KIT	KIT	KIT	KIT	2,864.33
CLUTCH RELEASE BEARING	R	220.01	374.06	345.40	1,504.80	KIT	1,723.12	894.33	685.82
WATER PUMP	R	1,415.54	1,338.79	1,252.27	1,504.80	2,488.90	1,812.01	2,458.33	2,233.61
RADIATOR	R	3,787.01	3,209.79	2,342.46	2,302.80	4,108.20	4,145.74	2,841.72	4,151.61
RADIATOR CAP	R	109.59	136.67	173.67	233.70	179.20	190.85	211.31	51.91
THERMOSTAT	R	222.37	254.31	677.55	444.60	605.40	710.14	281.75	WITH W/PUMP
SUB TOTAL : B		13,760.06	13,707.25	13,365.47	15,025.20	18,133.49	22,367.61	14,991.26	19,856.68
FRONT BUMPER SKIN	R	1,898.83	2,158.81	5,022.96	4,993.20	6,957.60	5,516.96	8,962.69	6,152.34
REAR BUMPER SKIN	R	1,672.37	1,696.06	4,907.22	3,967.20	4,716.10	5,033.01	6,922.66	5,871.64
BONNET	R	3,661.90	4,807.62	3,140.24	4,104.00	3,208.30	6,500.54	8,384.48	5,487.82
GRILLE	R	1,836.18	1,173.82	1,311.49	1,801.20	1,009.20	2,544.86	1,924.68	2,861.17
BOOT LID / TAILGATE	R	4,512.19	4,305.42	3,458.59	4,354.80	2,773.00	3,844.86	5,664.03	5,165.38
R/H FRONT DOOR	R	4,979.70	4,962.76	3,310.72	5,244.00	2,731.10	6,435.60	7,317.40	5,072.98
R/H FRONT FENDER	R	1,843.61	1,804.53	1,347.40	2,074.80	927.00	3,976.82	2,841.70	3,449.15
R/H REAR FENDER	R	4,782.68	3,714.01	5,864.82	3,967.20	5,323.30	8,603.67	2,126.26	5,001.85
WHEEL RIM	R	3,653.43	4,455.86	4,517.39	2,371.20	1,900.00	4,617.62	6,930.99	7,134.86
HEADLIGHT ASSEMBLY	R	2,707.49	4,240.15	4,916.80	2,530.80	4,470.00	3,275.65	4,250.82	7,969.22
TAIL LIGHT ASSEMBLY	R	1,208.94	1,124.85	1,408.23	1,938.00	3,718.00	1,723.86	2,163.82	2,234.78
FRONT WINDSCREEN	R	4,994.39	4,950.85	2,200.83	3,853.20	3,015.30	2,959.55	4,291.96	4,468.06
SUB TOTAL : C		37,751.71	39,394.74	41,406.69	41,199.60	40,748.90	55,033.00	61,781.49	60,869.25
TOTAL : A + B + C	R	54,029.49	56,391.02	57,431.21	58,925.46	63,205.19	80,666.89	81,611.28	84,279.53

NETT PRICING

XENON