

# AA traveller



Kinsey Report

# Contents

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- 4 Report back**  
The 2011 Kinsey Report
- 8 Entry level**
- II B-Segment**
- I2 C-Segment**
- I6 Family saloon**
- I8 Double-cabs**
- 20 Crossover**
- 22 Contact details**



# REPORT BACK

*Now in its 21st year, the Kinsey Report continues to grow, providing you with all you need to know about parts prices. By Malcolm Kinsey*

It has been a busy 12 months for the local motor industry since the last Kinsey Report was released, and a recovering market has seen frantic launch activity. One of the surprises has been the increase in retail prices (many above the inflation rate), despite the difficult trading conditions and strength of the rand, which has, theoretically, had a positive effect on the prices of imported vehicles.

The general level of activity has enabled us to include a number of completely new models this year, such as the VW Amarok, GWM Steed 3, Tata Xenon (all adding to the competitiveness in the one-tonner market), Chery Tiggo, the budget Nissan Micra and the upmarket Audi Q5. We have also included several ranges that have undergone facelifts.

As always, we have tried to stick with the volume sellers, asking manufacturers to give us the most popular derivative in a range so that prices are relevant to the widest possible audience.

Often the price will apply across a given range of vehicles, but not always: diesel-powered models often have more sound-deadening material and this can extend to a different windscreen, priced differently from other versions. However, if one vehicle from a manufacturer's range is reasonably priced, the other vehicles in that range should follow suit.

Our parts line-up continues to evolve and this year we have dispensed with the clutch release bearing, which varies considerably in different vehicles and can be simply a slide-on bearing or may incorporate the clutch fork and slave cylinder, with a corresponding price bracket from around R200 to R3 000. We have also dropped the exterior mirror since it varies from a complete unit to a bare framework without covers, and motor and prices differ accordingly. These changes have been made in the interest of making it possible to compare accurately. The only added item this year is the alternator.

A total of 51 vehicles are covered in the 2011 Kinsey Report, and one of the most significant turns out to be the latest Nissan Micra. Considered too expensive in its previous guise, the current one is imported from India and its pricing – in terms of retail and parts – bucks the system somewhat. Vehicles from Korea, India and China are often less expensive, appear to give excellent value and their quality is constantly improving, but they will have to prove their endurance capabilities over the next few years. Local content also relieves the parts pricing costs to some degree and gives homegrown vehicles a pricing advantage.

All parts prices are sourced from the normal vehicle dealerships and are the suggested retail prices, excluding any negotiable discount and all prices include VAT. Some dealerships have a nett pricing policy that prevents any possibility of discounting. All prices were sourced during the month of July to alleviate possible price changes at the end of a month.

When a manufacturer, such as Ford and Mazda, does not stock windows and windscreens, the glass prices are quoted from PG Auto Glass. The quoted amount is the supply price and excludes fitment.

It was our intention to look at hybrid vehicles, but their low sales volumes still make them largely irrelevant in this survey. In addition, when comparing a hybrid Honda Jazz to a conventional Jazz, most of the parts are similar: the body, engine, suspension and brakes are identical. The major differences are the battery pack and electric motor, but according to Toyota, the battery pack in their hybrid Prius should outlast the seven-year warranty.

Service and maintenance plans, which are often built into the cost of a new vehicle, could have an influence when selecting a vehicle. Tata, for example, has 25 000 km service intervals. This means only four services are required within 100 000 km, while vehicles with 15 000 km intervals would need six, thus influencing the costs involved.

#### HOW TO USE THE TABLES

The individual results for the classes this year are sorted from least expensive to most expensive parts basket. This is the simplest way of telling at a glance what each basket will cost the consumer. But the percentage of price basket divided by the

vehicle selling price is also included, and this is a worthwhile statistic – the vehicle with the lowest priced parts basket is often also at the better end of the percentage scale. It's important to remember that the parts basket percentage is directly linked to the price of the vehicle. Therefore, an expensive vehicle makes the percentage figure look 'better' and a less expensive one increases the ratio of parts prices to selling price and makes the percentage higher.

The charts reflect the cost of servicing parts in section A, repair parts in B, and the crash parts in the largest section, C. Crash parts are of the greatest importance since insurance premiums and excesses are calculated on the reparability of the vehicle.

There are six vehicle categories, broken down according to the standard segmentation market norms of A-, B-, C- and D-segments, plus double-cab one-tonners. The final 'Crossover' category is very broad in terms of price range, spanning from R166 000 to R500 000, and the number of models. But it is no less significant and valid comparisons can be made within the sector. For example, comparing the pricing of the Toyota Avanza to the Nissan Livina and Daihatsu Terios is very relevant.

#### CLASS BY CLASS

The final parts basket cost is calculated from the total of the service, repair and crash parts, and it's useful to compare vehicles in each of these subtotals as well as overall. Some may have competitive prices for service and repair sections, but have expensive body parts. There are also very closely matched vehicles, while others show substantial variations.

#### A-SEGMENT (ENTRY-LEVEL)

It may be strange to refer to a R120 000 car as 'entry-level', but that's inflation for you. There are a number of cars available below the R100 000 mark, yet they have low sales volumes and have not been included in the study. The new Nissan Micra 1.2 Visia has taken the honours here. With a price tag of R108 400, it's right in the middle of the bunch. The fact that it is imported from India (an increasingly popular low-cost manufacturing base) has a lot to do with its cost structure.

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## Don't always follow your heart – emotions can prove to be a very misleading advisor

Its parts basket is a very competitive R24 880, which puts it well ahead of the rest, and it also has the lowest percentage value of 22.95. Second is the Chevrolet Spark Lite at R38 746, with the Polo Vivo in third at R41 434 (but in second place on the percentage ratio). Third on the percentage ratio, thanks to its high selling price, is the Tata Indica, but it performs poorly in the actual rand cost of its parts.

### B-SEGMENT (SUPERMINIS)

The eight cars in this segment sell in the range from R124 000 to R198 000 and the Renault Sandero, built at the Nissan plant at Rosslyn, comes in with the lowest priced basket of R36 881, which complements its position as the cheapest overall. The percentage of 29.5 proves its well-rounded pricing persona and these virtues are contributing to its considerable sales.

Considering its retail selling price, the Sandero could arguably be an entry-level vehicle, but its wheelbase and engine size make it better suited to the current generation of superminis. Second lowest parts basket goes to the Ford Fiesta 1.4 at R41 214 and the best in percentage at 25.1. Third is the Hyundai i20, with a basket cost of R43 849, and it was also a runner-up in percentage.

### C-SEGMENT ('GOLF' CLASS)

For the first time in three years, the Nissan Tiida has been displaced from its number-one position to finish second in both parts basket and percentage. The double winner this year is the Ford Focus 2.0 (recently replaced with an all-new version), with a basket costing R46 995 that represents 19.9% of its selling price. The Tiida follows closely with a basket of R48 668 and 21%. Third in the parts basket cost is the Kia Cerato at R59 833, and third in the percentages is the Alfa Romeo Giulietta 1.4 at 22.4%.

### D-SEGMENT (FAMILY SEDANS)

Six of the most popular automatic transmission vehicles were analysed here, and the Volvo S40 emerged as the winner in both sections with

a basket cost of R84 295 and a percentage of 22.8%. Second in the parts basket section is the BMW 320i at R87 346, narrowly beaten into third in the percentage stakes by the Honda Accord, which was third in parts basket price at R90 426.

### 'CROSSOVER' VEHICLES

This is the biggest and most diverse segment, with classes within the class. It begins with 'Mom's Taxis' such as the Nissan Livina and Toyota Avanza, which cost less than R170 000, and ends off with sophisticated SUVs such as the Land Rover Freelander and Audi Q5 at close to R500 000. Odd man out is the Chery Tiggo at under R200 000.

Soft-roaders such as the Kia Sportage, mechanically similar Hyundai iX35, Subaru Forester 2.5 and the Nissan X-Trail all warrant comparison on the basis of price and usage, while the Honda CR-V falls between price ranges and could be included with two groups for the purpose of comparison.

It's important to take into account that the crossover vehicles have even more variations. They may be available in either two-wheel or four-wheel drive and often have petrol or turbo-diesel options – so the choice becomes even wider. Plus there are vehicles with five- or seven-seat configurations, so it's vital to compare similar models.

### DOUBLE-CABS

This section has grown since the last survey as there is now a multinational selection featuring vehicles from Japan, Germany, India and China. The price range is broad, starting at R140 000 for a double-cab from China to R351 000 for the latest from Germany.

The double-cabs with the lowest parts basket prices are the Tata Xenon at R41 059 and the GWM Steed 3 at R43 280, with the locally built Ford Ranger (soon to be replaced) in third at R47 553. The similar Mazda BT-50 has the best percentage figure at 14.4%, followed by its Ford stablemate at 18.5% and the Tata Xenon at 18.7%.

### CONCLUSION

As with most things, it pays to do your homework before you buy. Don't always follow your heart – emotions can prove to be a very misleading advisor.

Service intervals, parts availability, trade-in values and a host of other contributing factors should be taken into account, including the distance you anticipate travelling. If the vehicle is going to cover 50 000 to 60 000 km a year, the running costs will have a far wider impact on cost structures than a 'weekend' vehicle that won't see its first service in 12 months. ●

## ENTRY LEVEL

	NISSAN MICRA 1.2 VISIA	CHEVROLET SPARK LITE LS	VW POLO VIVO 1.4 TRENDLINE	FIAT PUNTO 1.2 ACTIVE	TATA INDICA VISTA IGNIS eGO	TOYOTA YARIS ZEN 1 3 DR
RETAIL SELLING PRICE	108 400.00	98 700.00	127 465.00	105 550.00	139 995.00	126 300.00
PARTS BASKET AS % OF SELLING PRICE	22.95%	39.26%	32.51%	42.01%	33.57%	49.36%
AIR FILTER	57.89	97.22	149.66	198.13	299.77	327.85
OIL FILTER	28.72	44.37	149.06	135.65	102.60	121.58
FUEL FILTER	N/A	329.10	344.51	N/A	239.40	N/A
POLLEN FILTER	87.02	174.92	204.77	178.92	N/A	572.75
SPARK PLUG EACH	37.10	31.25	47.64	55.00	86.07	260.58
R/H WIPER BLADE	103.64	92.43	135.09	178.92	75.00	392.21
L/H WIPER BLADE	64.35	62.51	158.93	178.92	75.00	150.42
FRONT BRAKE PADS	413.73	319.54	726.98	836.70	820.80	954.62
REAR BRAKE PADS / SHOES	472.00	286.63	1 793.86	693.77	453.72	729.06
<b>SUBTOTAL: A</b>	<b>1 264.45</b>	<b>1 437.97</b>	<b>3 710.50</b>	<b>2 456.01</b>	<b>2 152.36</b>	<b>3 509.07</b>
CAM BELT / TIMING CHAIN	735.30	350.04	718.20	429.00	547.20	988.93
FRONT BRAKE DISC	792.30	264.35	552.56	825.72	410.40	1 687.43
REAR BRAKE DRUM / DISC	570.00	348.95	740.30	1 388.46	811.09	869.66
FRONT SHOCK ABSORBER / STRUT	604.20	485.00	852.86	1 089.26	2 052.00	1 650.78
REAR SHOCK ABSORBER / STRUT	350.34	388.36	684.55	720.64	741.00	976.99
CLUTCH PLATE	769.43	468.98	584.36	1 846.06	1 618.80	1 868.45
PRESSURE PLATE	953.23	483.04	414.61	KIT	KIT	1 688.49
FAN BELT	165.30	267.15	238.02	140.96	301.26	817.60
ALTERNATOR	2 564.24	2 536.24	7 156.30	2 837.44	3 898.80	6 706.87
<b>SUBTOTAL: B</b>	<b>7 504.34</b>	<b>5 592.11</b>	<b>11 941.76</b>	<b>9 277.54</b>	<b>10 380.55</b>	<b>17 255.20</b>
BONNET	1 128.60	2 806.12	1 688.45	2 280.93	2 850.00	1 965.82
FRONT BUMPER SKIN	1 083.00	898.81	1 656.26	2 702.69	2 052.00	2 157.37
GRILLE	734.52	688.09	239.90	646.92	140.20	1 010.51
L/H FRONT FENDER	1 008.90	1 419.00	860.20	1 062.46	1 482.00	1 824.52
WHEEL RIM	559.38	469.92	598.83	843.44	649.80	1 045.64
L/H HEADLIGHT ASSEMBLY	1 083.00	1 534.82	1 430.86	1 938.61	2 462.40	2 201.35
FRONT WINDSCREEN	1 017.88	2 725.25	1 250.80	2 342.26	2 234.40	4 796.74
RADIATOR	1 083.00	1 445.78	1 300.61	1 900.00	3 078.00	2 994.54
R/H FRONT DOOR	1 500.00	3 598.36	4 034.19	3 990.00	4 104.00	6 035.96
R/H REAR DOOR	1 500.00	3 262.61	2 462.40	3 815.65	3 306.00	N/A
R/H FRONT WINDOW GLASS	322.54	848.63	546.89	650.00	353.40	2 330.41
REAR BUMPER SKIN	855.00	1 012.78	1 546.52	2 645.94	1 710.00	2 025.54
L/H REAR FENDER	1 425.00	4 541.51	3 312.00	1 878.61	5 237.57	4 205.85
BOOT LID / TAILGATE	1 710.00	3 421.09	2 750.82	3 990.00	3 306.00	3 605.13
L/H TAIL LIGHT ASSEMBLY	518.70	995.14	962.88	841.16	602.52	1 382.49
REAR WINDSCREEN	582.00	2 048.16	1 140.80	1 083.73	900.60	3 989.60
<b>SUBTOTAL: C</b>	<b>16 111.52</b>	<b>31 716.07</b>	<b>25 782.41</b>	<b>32 612.40</b>	<b>34 468.89</b>	<b>41 571.47</b>
<b>TOTAL: A + B + C</b>	<b>R24 880.31</b>	<b>R38 746.15</b>	<b>R41 434.67</b>	<b>R44 345.95</b>	<b>R47 001.80</b>	<b>R62 335.74</b>

## B-SEGMENT

	RENAULT SANDERO 1.6 DYNAMIQUE	FORD FIESTA 1.4 AMBIENTE 5 DR	HYUNDAI i20 1.4 GL	CITROËN C3 1.4i ATTRACTION	VW POLO 1.4i COMFORTLINE	HONDA JAZZ 1.5i ELEGANCE
RETAIL SELLING PRICE	124 900.00	163 880.00	157 900.00	164 930.00	170 000.00	198 551.00
PARTS BASKET AS % OF SELLING PRICE	29.53%	25.15%	27.77%	32.83%	35.43%	32.25%
AIR FILTER	116.33	168.72	194.23	117.00	149.66	164.75
OIL FILTER	74.45	57.11	57.93	106.46	107.58	68.55
FUEL FILTER	147.96	N/A	243.04	N/A	344.51	362.06
POLLEN FILTER	N/A	79.12	256.93	167.00	213.08	402.33
SPARK PLUG EACH	29.08	20.67	80.47	88.85	47.64	445.31
R/H WIPER BLADE	61.23	198.99	97.47	336.88	350.62	257.39
L/H WIPER BLADE	61.23	169.12	42.58	317.18	SET	257.39
FRONT BRAKE PADS	558.30	1 537.86	873.14	760.60	726.98	693.80
REAR BRAKE PADS / SHOES	701.40	704.99	845.74	1 104.06	986.33	432.01
<b>SUBTOTAL: A</b>	<b>1 749.98</b>	<b>2 936.58</b>	<b>2 691.53</b>	<b>2 998.03</b>	<b>2 926.40</b>	<b>3 083.59</b>
CAM BELT / TIMING CHAIN	492.48	405.90	693.71	460.17	718.20	658.33
FRONT BRAKE DISC	612.25	1 026.40	1 026.78	1 272.71	552.56	1 823.32
REAR BRAKE DRUM / DISC	1 020.30	615.60	1 037.76	1 570.78	740.30	1 533.52
FRONT SHOCK ABSORBER / STRUT	1 134.30	885.92	1 079.45	1 845.43	852.86	2 610.01
REAR SHOCK ABSORBER / STRUT	1 115.18	867.33	1 119.21	721.78	684.55	994.96
CLUTCH PLATE	1 932.89	1 374.16	779.53	1 654.92	584.36	1 068.44
PRESSURE PLATE	KIT	SET	688.40	1 798.56	414.61	1 437.67
FAN BELT	244.97	817.21	276.66	239.73	238.02	270.86
ALTERNATOR	3 027.46	1 868.46	4 046.33	2 526.68	7 156.30	4 963.42
<b>SUBTOTAL: B</b>	<b>9 579.83</b>	<b>7 860.98</b>	<b>10 747.83</b>	<b>12 090.76</b>	<b>11 941.76</b>	<b>15 360.53</b>
BONNET	1 767.00	1 785.24	2 423.61	2 192.49	2 426.05	2 247.92
FRONT BUMPER SKIN	1 311.19	1 754.34	1 666.21	2 736.35	2 679.00	3 843.02
GRILLE	745.77	365.88	487.10	998.98	1 477.19	928.87
L/H FRONT FENDER	1 020.30	702.24	812.66	1 380.40	1 343.14	1 836.32
WHEEL RIM	1 130.99	661.55	1 176.82	399.48	4 455.77	1 839.22
L/H HEADLIGHT ASSEMBLY	2 160.30	2 678.64	2 558.05	1 470.38	1 990.00	2 819.86
FRONT WINDSCREEN	2 279.09	2 600.00	1 955.70	2 558.10	3 035.25	3 824.59
RADIATOR	1 362.30	1 638.67	1 844.12	1 395.44	2 584.32	5 849.92
R/H FRONT DOOR	2 280.00	3 226.20	3 169.04	5 327.78	4 786.05	2 269.52
R/H REAR DOOR	2 280.00	2 966.93	3 062.22	5 327.78	4 490.63	2 853.73
R/H FRONT WINDOW GLASS	501.40	760.00	920.24	464.37	724.65	1 436.71
REAR BUMPER SKIN	1 425.00	1 141.14	1 285.49	2 627.21	3 348.75	3 493.48
L/H REAR FENDER	2 844.38	1 739.31	3 274.22	3 920.33	4 040.00	4 464.35
BOOT LID / TAILGATE	1 932.30	2 178.88	3 190.86	4 569.09	5 006.61	3 276.81
L/H TAIL LIGHT ASSEMBLY	1 034.89	1 718.00	1 249.13	2 225.93	892.37	2 993.84
REAR WINDSCREEN	1 476.30	4 500.00	1 334.94	1 460.96	2 089.06	1 619.23
<b>SUBTOTAL: C</b>	<b>25 551.21</b>	<b>30 417.02</b>	<b>30 410.41</b>	<b>39 055.07</b>	<b>45 368.84</b>	<b>45 597.39</b>
<b>TOTAL: A + B + C</b>	<b>R36 881.02</b>	<b>R41 214.58</b>	<b>R43 849.77</b>	<b>R54 143.86</b>	<b>R60 237.00</b>	<b>R64 041.51</b>

## B-SEGMENT

## C-SEGMENT

	OPEL CORSA 1.4 ESSENTIA	SUZUKI SWIFT 1.4 GLS	FORD FOCUS 2.0 TREND 4 DR	NISSAN TIIDA 1.8 ACENTA 4 DR	KIA CERATO 2.0 SX 4 DR
RETAIL SELLING PRICE	163 200.00	169 900.00	235 140.00	225 600.00	205 995.00
PARTS BASKET AS % OF SELLING PRICE	42.96%	45.95%	19.97%	21.57%	29.05%
AIR FILTER	160.53	310.33	180.06	298.93	139.35
OIL FILTER	103.10	176.36	40.41	97.24	52.46
FUEL FILTER	N/A	N/A	N/A	N/A	256.23
POLLEN FILTER	168.66	321.73	97.80	561.84	427.51
SPARK PLUG EACH	67.77	114.42	83.39	122.34	84.84
R/H WIPER BLADE	285.39	243.64	158.46	88.69	361.47
L/H WIPER BLADE	169.13	220.94	141.67	78.94	255.20
FRONT BRAKE PADS	828.99	798.00	1 397.40	829.27	1 109.77
REAR BRAKE PADS / SHOES	1 164.28	1 446.38	877.25	441.03	695.09
<b>SUBTOTAL: A</b>	<b>2 947.85</b>	<b>3 631.80</b>	<b>2 976.44</b>	<b>2 518.28</b>	<b>3 381.92</b>
CAM BELT / TIMING CHAIN	623.27	658.00	809.24	1 445.91	767.94
FRONT BRAKE DISC	1 508.36	1 207.61	642.45	1 269.78	1 403.48
REAR BRAKE DRUM / DISC	1 644.19	1 155.32	452.83	1 164.83	1 359.19
FRONT SHOCK ABSORBER / STRUT	824.40	2 602.85	843.01	1 400.64	1 348.47
REAR SHOCK ABSORBER / STRUT	841.30	1 854.20	717.49	487.12	1 810.64
CLUTCH PLATE	1 560.99	1 667.55	3 240.54	1 191.55	1 004.48
PRESSURE PLATE	2 152.83	1 536.63	KIT	1 717.54	887.05
FAN BELT	258.15	137.80	406.14	281.25	291.66
ALTERNATOR	3 307.29	8 519.34	3 056.34	8 306.55	4 072.08
<b>SUBTOTAL: B</b>	<b>12 720.78</b>	<b>19 339.30</b>	<b>10 168.04</b>	<b>17 265.17</b>	<b>12 944.99</b>
BONNET	3 217.56	3 420.00	2 545.26	1 240.87	3 469.01
FRONT BUMPER SKIN	4 785.78	4 682.14	1 054.50	2 108.89	2 729.96
GRILLE	488.81	431.93	276.30	964.22	1 002.78
L/H FRONT FENDER	1 869.57	1 719.69	983.91	1 951.54	1 346.58
WHEEL RIM	1 049.86	4 112.14	1 729.91	1 342.03	3 561.09
L/H HEADLIGHT ASSEMBLY	2 985.10	2 480.12	1 326.32	2 588.09	2 616.15
FRONT WINDSCREEN	3 969.25	4 275.00	3 050.00	2 340.29	2 152.75
RADIATOR	3 422.94	3 337.99	1 592.52	3 577.88	2 620.24
R/H FRONT DOOR	5 219.15	4 799.12	5 518.81	1 632.97	3 404.95
R/H REAR DOOR	4 338.73	4 599.17	5 356.67	1 324.12	5 544.82
R/H FRONT WINDOW GLASS	1 386.13	2 000.00	375.00	830.32	1 108.07
REAR BUMPER SKIN	4 245.26	4 300.74	2 210.05	2 226.53	2 854.67
L/H REAR FENDER	5 608.50	2 732.76	3 431.32	1 706.34	4 531.42
BOOT LID / TAILGATE	6 169.24	6 242.86	2 477.92	1 959.28	3 577.71
L/H TAIL LIGHT ASSEMBLY	1 638.47	1 881.57	622.70	1 309.59	928.84
REAR WINDSCREEN	4 040.33	4 091.17	1 260.00	1 782.25	2 057.69
<b>SUBTOTAL: C</b>	<b>54 434.68</b>	<b>55 106.40</b>	<b>33 811.19</b>	<b>28 885.21</b>	<b>43 506.73</b>
<b>TOTAL: A + B + C</b>	<b>R70 103.31</b>	<b>R78 077.50</b>	<b>R46 995.67</b>	<b>R48 668.66</b>	<b>R59 833.64</b>

## C-SEGMENT

	CHEVROLET CRUZE 1.8 LS	RENAULT MEGANE 1.6 SHAKE IT	ALFA ROMEO GIULIETTA 1.4 TB	MAZDA 3 1.6 ACTIVE 4 DR	PEUGEOT 308 1.6 Vti COMFORT 5 DR	TOYOTA COROLLA 1.6 SPRINTER
RETAIL SELLING PRICE	214 600.00	204 900.00	284 230.00	218 030.00	208 209.00	235 400.00
PARTS BASKET AS % OF SELLING PRICE	28.71%	30.77%	22.46%	30.83%	34.11%	31.11%
AIR FILTER	132.32	169.86	241.34	205.53	129.57	220.65
OIL FILTER	103.10	74.45	222.98	59.69	109.38	164.81
FUEL FILTER	N/A	96.94	N/A	84.45	N/A	663.95
POLLEN FILTER	276.51	250.80	224.69	447.99	317.36	518.60
SPARK PLUG EACH	57.39	35.77	202.95	42.96	172.20	230.87
R/H WIPER BLADE	165.09	250.11	268.49	202.96	343.28	343.73
L/H WIPER BLADE	129.81	218.70	268.49	109.89	364.04	180.74
FRONT BRAKE PADS	920.34	627.00	932.26	1 620.88	991.91	1 217.61
REAR BRAKE PADS / SHOES	823.43	966.79	855.07	1 469.94	573.59	766.19
<b>SUBTOTAL: A</b>	<b>2 607.99</b>	<b>2 690.42</b>	<b>3 216.27</b>	<b>4 244.29</b>	<b>3 001.33</b>	<b>4 307.15</b>
CAM BELT / TIMING CHAIN	769.90	702.63	829.52	769.47	442.23	737.60
FRONT BRAKE DISC	790.92	2 442.86	1 404.15	1 320.15	1 151.66	1 027.43
REAR BRAKE DRUM / DISC	784.32	2 451.00	582.04	810.66	1 647.29	678.22
FRONT SHOCK ABSORBER / STRUT	1 113.33	1 570.41	1 291.83	923.74	1 116.33	2 125.56
REAR SHOCK ABSORBER / STRUT	721.95	1 163.27	1 299.33	1 228.98	1 121.37	706.63
CLUTCH PLATE	1 210.87	2 501.02	3 306.00	947.59	1 499.54	1 514.13
PRESSURE PLATE	656.59	KIT	KIT	1 590.13	2 098.38	1 853.16
FAN BELT	219.04	106.74	140.96	572.18	255.55	546.39
ALTERNATOR	3 783.82	2 261.53	3 840.22	2 885.24	5 178.58	7 538.22
<b>SUBTOTAL: B</b>	<b>10 050.74</b>	<b>13 199.46</b>	<b>12 694.05</b>	<b>11 048.14</b>	<b>14 510.93</b>	<b>16 727.34</b>
BONNET	6 020.94	4 355.10	3 156.88	3 534.09	3 650.20	3 240.71
FRONT BUMPER SKIN	3 080.26	3 235.21	4 994.03	3 591.70	3 466.33	2 308.19
GRILLE	1 397.26	1 119.98	1 666.51	1 255.76	2 176.12	1 586.44
L/H FRONT FENDER	2 446.21	1 493.17	2 372.63	1 431.12	1 700.47	1 793.25
WHEEL RIM	1 485.65	2 501.02	3 047.46	4 662.38	1 424.38	4 301.81
L/H HEADLIGHT ASSEMBLY	2 229.85	1 786.82	4 230.94	3 799.68	2 174.09	3 203.35
FRONT WINDSCREEN	3 841.66	2 313.14	4 460.22	2 500.00	7 410.00	4 988.00
RADIATOR	3 108.21	2 649.25	1 402.31	3 798.37	2 375.46	4 276.96
R/H FRONT DOOR	5 441.41	4 977.25	3 268.05	4 358.79	4 194.17	4 844.01
R/H REAR DOOR	5 173.84	4 353.55	2 794.12	4 294.38	5 450.73	3 462.48
R/H FRONT WINDOW GLASS	703.05	1 157.21	899.70	760.00	650.10	2 127.41
REAR BUMPER SKIN	3 140.07	1 411.62	3 083.52	3 674.57	2 772.15	2 429.00
L/H REAR FENDER	3 495.99	5 217.94	4 707.68	4 491.60	9 311.27	3 451.99
BOOT LID / TAILGATE	3 613.56	6 191.16	4 759.74	3 867.67	2 699.01	4 242.72
L/H TAIL LIGHT ASSEMBLY	2 381.89	1 542.45	1 380.26	1 204.36	1 601.07	1 746.01
REAR WINDSCREEN	1 392.77	2 860.77	1 704.95	4 700.00	2 458.98	4 201.11
<b>SUBTOTAL: C</b>	<b>48 952.62</b>	<b>47 165.64</b>	<b>47 929.00</b>	<b>51 924.47</b>	<b>53 514.53</b>	<b>52 203.44</b>
<b>TOTAL: A + B + C</b>	<b>R61 611.35</b>	<b>R63 055.52</b>	<b>R63 839.32</b>	<b>R67 216.90</b>	<b>R71 026.79</b>	<b>R73 237.93</b>

## C-SEGMENT

## FAMILY SALOON

	VW GOLF 1.4 Tsi TRENDLINE	OPEL ASTRA 1.6 ESSENTIA	VOLVO S40 GEARTRONIC	BMW 320i AUTO	HONDA ACCORD 2.4 EXECUTIVE
RETAIL SELLING PRICE	232 700.00	221 700.00	368 600.00	353 401.00	371 200.00
PARTS BASKET AS % OF SELLING PRICE	34.03%	38.47%	22.87%	24.72%	24.36%
AIR FILTER	272.24	140.12	285.00	383.07	311.97
OIL FILTER	107.58	82.97	164.16	125.15	68.55
FUEL FILTER	356.12	120.71	330.60	IN TANK	702.10
POLLEN FILTER	162.96	181.37	319.20	371.17	494.76
SPARK PLUG EACH	127.54	67.77	501.60	95.50	477.15
R/H WIPER BLADE	219.12	201.91	541.50	572.41	257.32
L/H WIPER BLADE	178.58	203.84	SET	PAIR	215.81
FRONT BRAKE PADS	1 331.71	1 286.24	820.80	1 669.71	1 174.94
REAR BRAKE PADS / SHOES	616.18	568.13	775.20	795.46	848.91
<b>SUBTOTAL: A</b>	<b>3 372.03</b>	<b>2 853.06</b>	<b>3 738.06</b>	<b>4 012.47</b>	<b>4 551.51</b>
CAM BELT / TIMING CHAIN	718.20	769.90	1 869.60	1 110.83	1 052.29
FRONT BRAKE DISC	540.30	804.45	866.40	708.81	1 391.03
REAR BRAKE DRUM/DISC	529.63	547.20	729.60	531.35	1 056.26
FRONT SHOCK ABSORBER / STRUT	1 879.94	1 099.34	1 801.20	615.95	1 857.11
REAR SHOCK ABSORBER / STRUT	1 813.09	850.67	1 436.40	2 308.65	2 118.21
CLUTCH PLATE	5 919.44	1 618.15	AUTO	AUTO	AUTO
PRESSURE PLATE	KIT	1 558.12	AUTO	AUTO	AUTO
FAN BELT	238.02	769.90	376.20	552.79	588.85
ALTERNATOR	7 124.92	9 620.47	5 586.00	8 505.13	5 257.12
<b>SUBTOTAL: B</b>	<b>18 763.54</b>	<b>17 638.20</b>	<b>12 665.40</b>	<b>14 333.51</b>	<b>13 320.87</b>
BONNET	5 384.78	4 863.00	5 289.60	4 250.85	4 630.26
FRONT BUMPER SKIN	3 595.78	8 872.71	5 871.00	7 860.27	6 120.37
GRILLE	704.08	1 059.87	2 143.20	2 125.88	1 930.11
L/H FRONT FENDER	2 141.98	2 070.16	2 553.60	1 254.54	3 882.91
WHEEL RIM	5 608.39	770.34	2 895.60	5 041.72	4 762.85
L/H HEADLIGHT ASSEMBLY	2 865.86	5 237.07	3 169.20	6 382.14	4 696.67
FRONT WINDSCREEN	4 920.84	3 650.18	4 218.00	1 885.92	5 204.92
RADIATOR	3 463.11	3 976.45	2 622.00	5 763.49	3 695.21
R/H FRONT DOOR	4 544.86	6 112.57	6 384.00	3 809.72	4 754.89
R/H REAR DOOR	4 150.91	5 964.37	6 213.00	3 540.15	7 441.89
R/H FRONT WINDOW GLASS	919.73	1 020.24	4 440.00	465.44	2 260.12
REAR BUMPER SKIN	4 722.63	5 694.85	4 628.40	3 293.18	5 832.17
L/H REAR FENDER	3 717.49	4 180.56	5 540.40	13 007.62	6 093.07
BOOT LID / TAILGATE	5 095.94	6 575.66	5 608.80	4 022.22	4 354.29
L/H TAIL LIGHT ASSEMBLY	1 830.92	1 468.34	2 530.80	3 451.73	1 954.29
REAR WINDSCREEN	3 382.98	3 289.11	3 784.80	2 845.47	4 939.66
<b>SUBTOTAL: C</b>	<b>57 050.28</b>	<b>64 805.48</b>	<b>67 892.40</b>	<b>69 000.34</b>	<b>72 553.68</b>
<b>TOTAL: A + B + C</b>	<b>R79 185.85</b>	<b>R85 296.74</b>	<b>R84 295.86</b>	<b>R87 346.32</b>	<b>R90 426.06</b>

### FAMILY SALOON

### DOUBLE-CABS

### DOUBLE-CABS

	AUDI A4 1.8 T Fsi ATTR. MULTITRONIC	MERCEDES C200 CGI BLUE EFFICIENCY	LEXUS IS 250 AT	TATA XENON 2.2 4x2	GWM STEED 3 2.2 4x2	FORD RANGER 2.5 TD HI TRAIL 4x2
RETAIL SELLING PRICE	324 155.00	392 000.00	429 900.00	218 495.00	139 990.00	256 720.00
PARTS BASKET AS % OF SELLING PRICE	28.05%	25.01%	30.18%	18 79%	30.92%	18.52%
AIR FILTER	196.31	239.40	645.76	348.84	169.63	100.66
OIL FILTER	225.97	145.60	164.22	71.82	55.45	78.39
FUEL FILTER	674.25	N/A	641.22	684.00	108.29	117.67
POLLEN FILTER	205.13	486.80	518.60	85.50	308.68	N/A
SPARK PLUG EACH	73.83	116.45	413.20	234.52	16.82	N/A
R/H WIPER BLADE	218.81	433.83	322.07	154.45	102.93	42.03
L/H WIPER BLADE	218.81	PAIR	267.11	143.18	120.99	42.03
FRONT BRAKE PADS	976.09	916.81	1 227.89	627.00	648.33	663.75
REAR BRAKE PADS / SHOES	1 115.74	732.18	716.22	273.60	465.63	1 023.77
<b>SUBTOTAL: A</b>	<b>3 904.94</b>	<b>3 071.07</b>	<b>4 916.29</b>	<b>2 622.91</b>	<b>1 996.75</b>	<b>2 068.30</b>
CAM BELT / TIMING CHAIN	1 655.18	786.87	1 073.23	741.00	113.53	161.89
FRONT BRAKE DISC	1 016.48	883.83	1 546.09	478.80	675.11	556.16
REAR BRAKE DRUM/DISC	758.24	644.27	1 594.14	661.20	889.54	920.74
FRONT SHOCK ABSORBER / STRUT	1 835.05	1 936.20	5 455.40	578.09	1 811.15	494.05
REAR SHOCK ABSORBER / STRUT	1 363.96	1 975.32	5 455.40	513.00	635.61	612.15
CLUTCH PLATE	AUTO	AUTO	AUTO	1 824.00	684.00	1 826.28
PRESSURE PLATE	AUTO	AUTO	AUTO	847.37	741.00	914.28
FAN BELT	459.26	786.87	584.08	188.23	108.66	271.17
ALTERNATOR	9 866.13	5 639.53	10 297.73	4 682.73	2 386.18	2 125.14
<b>SUBTOTAL: B</b>	<b>16 954.30</b>	<b>12 652.89</b>	<b>26 006.07</b>	<b>10 514.42</b>	<b>8 044.78</b>	<b>7 881.86</b>
BONNET	4 871.64	10 018.00	6 654.42	2 850.00	3 484.22	2 305.00
FRONT BUMPER SKIN	7 270.08	5 910.31	3 114.91	1 672.31	2 472.53	1 184.31
GRILLE	3 282.50	3 456.15	3 233.39	427.66	420.73	3 233.13
L/H FRONT FENDER	3 165.64	4 870.35	4 174.40	1 026.00	1 191.87	1 289.34
WHEEL RIM	7 048.91	2 195.07	6 627.80	1 259.39	2 280.00	1 200.86
L/H HEADLIGHT ASSEMBLY	4 818.16	3 236.96	12 899.45	1 938.00	2 981.46	1 785.75
FRONT WINDSCREEN	3 908.62	2 916.00	7 118.86	2 857.97	2 164.65	3 100.00
RADIATOR	2 528.66	4 199.05	3 906.12	4 309.20	2 736.00	2 178.89
R/H FRONT DOOR	3 881.79	6 468.70	6 040.29	2 508.00	4 761.63	5 950.80
R/H REAR DOOR	4 447.27	9 210.70	7 670.47	2 508.00	3 580.87	3 796.03
R/H FRONT WINDOW GLASS	930.00	876.87	4 275.66	342.00	291.79	580.00
REAR BUMPER SKIN	6 736.27	6 439.60	3 301.12	569.24	1 810.73	649.80
L/H REAR FENDER	5 738.40	11 054.55	4 900.42	2 257.20	1 265.17	4 834.77
BOOT LID / TAILGATE	5 078.39	4 899.60	5 240.23	2 203.20	2 051.89	3 281.22
L/H TAIL LIGHT ASSEMBLY	2 691.15	1 979.78	12 899.45	509.58	848.56	913.14
REAR WINDSCREEN	3 663.36	4 587.11	6 750.81	684.00	896.56	1 320.00
<b>SUBTOTAL: C</b>	<b>70 060.84</b>	<b>82 318.80</b>	<b>98 807.80</b>	<b>27 921.75</b>	<b>33 238.66</b>	<b>37 603.04</b>
<b>TOTAL: A + B + C</b>	<b>R90 920.08</b>	<b>R98 042.76</b>	<b>R129 730.16</b>	<b>R41 059.08</b>	<b>R43 280.19</b>	<b>R47 553.20</b>

	MAZDA BT50 3000 CRDi SLE 4x2	ISUZU KB 240i KB72 4x2	NISSAN NP300 2.4i HI RIDER	TOYOTA HILUX 2.7 VVTi	VW AMAROK 2.0 BITdi HIGHLINE 4x2
RETAIL SELLING PRICE	351 290.00	272 200.00	215 000.00	303 100.00	347 500.00
PARTS BASKET AS % OF SELLING PRICE	14.44%	20.08%	30.35%	24.80%	28.32%
AIR FILTER	245.01	362.04	390.24	328.78	289.31
OIL FILTER	74.24	50.95	97.24	137.64	120.51
FUEL FILTER	203.15	126.75	146.67	393.57	287.85
POLLEN FILTER	N/A	175.50	N/A	572.75	174.71
SPARK PLUG EACH	N/A	68.89	28.03	42.69	N/A
R/H WIPER BLADE	42.03	170.76	88.69	114.14	114.02
L/H WIPER BLADE	42.03	122.53	88.69	92.42	149.66
FRONT BRAKE PADS	735.30	1 369.65	663.06	890.65	940.75
REAR BRAKE PADS / SHOES	1 023.76	687.93	536.16	893.06	1 030.05
<b>SUBTOTAL: A</b>	<b>2 365.52</b>	<b>3 135.00</b>	<b>2 038.78</b>	<b>3 465.70</b>	<b>3 106.86</b>
CAM BELT / TIMING CHAIN	653.20	364.13	1 399.92	823.72	1 035.78
FRONT BRAKE DISC	516.16	485.37	1 877.37	844.14	876.74
REAR BRAKE DRUM / DISC	920.74	734.62	1 728.50	821.81	996.43
FRONT SHOCK ABSORBER / STRUT	494.05	403.01	287.95	1 299.82	2 437.63
REAR SHOCK ABSORBER / STRUT	625.06	350.74	358.56	377.09	1 156.76
CLUTCH PLATE	3 580.70	601.28	1 834.91	2 300.57	5 417.04
PRESSURE PLATE	3 001.44	530.78	1 571.10	1 028.39	KIT
FAN BELT	271.17	55.14	223.03	1 116.74	257.86
ALTERNATOR	1 743.61	5 584.20	12 082.99	7 480.41	7 491.04
<b>SUBTOTAL: B</b>	<b>11 806.13</b>	<b>9 109.27</b>	<b>21 364.33</b>	<b>16 092.69</b>	<b>19 669.28</b>
BONNET	1 771.18	3 366.20	4 179.01	3 279.81	5 018.91
FRONT BUMPER SKIN	1 663.84	1 683.37	3 261.57	2 426.88	4 383.38
GRILLE	1 752.08	2 154.87	1 866.32	1 928.08	ICL. IN BUMPER
L/H FRONT FENDER	934.90	1 275.41	2 316.57	1 460.45	3 672.56
WHEEL RIM	2 147.21	1 269.65	1 266.02	1 381.24	7 379.39
L/H HEADLIGHT ASSEMBLY	1 325.82	2 056.95	2 844.69	3 236.87	2 623.79
FRONT WINDSCREEN	2 396.00	2 711.59	1 367.92	5 899.25	4 691.41
RADIATOR	2 178.80	1 862.92	3 093.48	4 216.54	4 681.13
R/H FRONT DOOR	5 950.80	3 463.15	5 069.68	4 987.32	8 788.90
R/H REAR DOOR	3 796.03	4 885.97	3 999.96	4 180.98	7 888.83
R/H FRONT WINDOW GLASS	585.67	850.57	526.74	1 061.99	1 329.66
REAR BUMPER SKIN	649.80	2 572.72	1 943.92	3 796.52	7 901.29
L/H REAR FENDER	6 014.79	4 990.64	2 106.91	5 460.14	5 563.13
BOOT LID / TAILGATE	3 281.21	6 097.02	5 373.19	6 546.35	6 024.75
L/H TAIL LIGHT ASSEMBLY	996.36	1 352.09	1 787.23	1 446.58	1 887.02
REAR WINDSCREEN	1 099.53	1 824.25	855.22	4 287.16	3 796.64
<b>SUBTOTAL: C</b>	<b>36 544.02</b>	<b>42 417.37</b>	<b>41 858.43</b>	<b>55 596.16</b>	<b>75 630.79</b>
<b>TOTAL: A + B + C</b>	<b>R50 715.67</b>	<b>R54 661.64</b>	<b>R65 261.54</b>	<b>R75 154.55</b>	<b>R98 406.93</b>

## CROSSOVER

	NISSAN LIVINA 1.6 ACENTA	TOYOTA AVANZA 1.5 SX	KIA SPORTAGE 2.0 CRDi 2x4	HYUNDAI IX 35 2.0 CRDi GLS	SUBARU FORESTER 2.5X	DAIHATSU TERIOS 4x4
RETAIL SELLING PRICE	166 800.00	166 400.00	299 995.00	309 900.00	99 500.00	259 995.00
PARTS BASKET AS % OF SELLING PRICE	35.51%	36.32%	24.81%	26.93%	27.98%	32.70%
AIR FILTER	298.93	228.68	144.80	174.42	235.62	394.91
OIL FILTER	97.24	118.77	203.07	224.22	84.67	112.06
FUEL FILTER	N/A	760.30	317.33	505.15	66.60	N/A
POLLEN FILTER	561.84	N/A	260.66	287.79	393.98	N/A
SPARK PLUG EACH	122.84	64.27	N/A	N/A	249.92	151.56
R/H WIPER BLADE	128.67	141.99	296.09	97.47	246.32	210.65
L/H WIPER BLADE	78.94	97.04	251.12	42.58	160.66	210.65
FRONT BRAKE PADS	829.27	750.80	1 101.25	743.80	1 358.91	1 886.53
REAR BRAKE PADS / SHOES	441.03	503.74	783.68	865.26	895.06	803.10
<b>SUBTOTAL: A</b>	<b>2 558.76</b>	<b>2 665.59</b>	<b>3 358.00</b>	<b>2 940.69</b>	<b>3 691.74</b>	<b>3 769.46</b>
CAM BELT / TIMING CHAIN	366.57	812.73	668.86	805.62	1 248.18	939.25
FRONT BRAKE DISC	1 269.78	822.18	1 125.44	1 067.50	1 222.59	2 294.57
REAR BRAKE DRUM/DISC	1 164.83	662.08	1 017.43	965.04	1 069.80	1 835.65
FRONT SHOCKABSORBER / STRUT	572.91	674.03	1 300.58	1 435.96	959.43	3 193.09
REAR SHOCKABSORBER / STRUT	584.70	349.15	2 885.29	1 036.47	696.36	1 614.39
CLUTCH PLATE	2 000.11	1 180.36	1 308.41	10 598.91	AUTO	1 072.66
PRESSURE PLATE	2 393.01	937.06	1 139.75	KIT	AUTO	1 099.34
FAN BELT	309.62	985.38	794.93	519.04	379.88	631.00
ALTERNATOR	5 353.27	5 631.33	4 432.62	8 482.91	9 933.41	11 135.41
<b>SUBTOTAL: B</b>	<b>14 014.80</b>	<b>12 054.30</b>	<b>14 673.31</b>	<b>24 911.45</b>	<b>15 509.65</b>	<b>23 815.36</b>
BONNET	2 449.42	2 063.57	4 953.94	5 469.57	4 103.01	3 891.16
FRONT BUMPER SKIN	3 270.82	1 837.35	2 553.12	2 818.87	3 177.90	4 884.08
GRILLE	557.82	3 033.77	2 222.94	1 651.72	4 403.51	2 305.17
L/H FRONT FENDER	2 324.92	1 158.31	2 176.68	1 456.36	1 367.67	2 052.92
WHEEL RIM	630.20	2 687.85	4 122.55	3 288.14	1 119.76	4 387.62
L/H HEADLIGHT ASSEMBLY	2 329.53	1 871.70	8 175.92	3 286.48	3 989.65	3 657.91
FRONT WINDSCREEN	2 876.84	5 521.72	3 978.08	2 317.03	3 652.61	4 228.56
RADIATOR	3 577.88	3 778.06	4 437.38	6 233.08	5 064.10	4 438.00
R/H FRONT DOOR	3 648.00	3 567.96	3 777.38	4 170.55	5 285.70	4 186.35
R/H REAR DOOR	3 542.90	3 356.33	3 618.94	3 995.62	5 138.87	4 092.43
R/H FRONT WINDOW GLASS	1 364.83	1 095.64	1 230.05	1 135.75	3 390.77	824.51
REAR BUMPER SKIN	3 517.94	1 955.91	2 046.45	5 919.00	3 177.90	4 132.68
L/H REAR FENDER	5 460.03	3 355.85	5 016.29	5 538.42	6 198.66	4 843.83
BOOT LID / TAILGATE	3 555.22	4 007.49	4 716.44	5 207.36	6 311.69	5 523.35
L/H TAIL LIGHT ASSEMBLY	1 334.34	1 404.51	1 557.49	1 477.30	2 750.77	1 232.77
REAR WINDSCREEN	2 214.05	5 024.36	1 822.59	1 626.69	5 460.35	2 747.77
<b>SUBTOTAL: C</b>	<b>42 654.74</b>	<b>45 720.38</b>	<b>56 406.24</b>	<b>55 591.94</b>	<b>64 592.92</b>	<b>57 429.11</b>
<b>TOTAL: A + B + C</b>	<b>R59 228.30</b>	<b>R60 440.27</b>	<b>R74 437.55</b>	<b>R83 444.08</b>	<b>R83 794.31</b>	<b>R85 013.93</b>

## CROSSOVER

	CHEVROLET CAPTIVA 3.0 LTZ AUTO	CHERY TIGGO TXE 2.0	HONDA CR-V 2.4 I VTEC EXECUTIVE	NISSAN X-TRAIL 2.5 4x4 SE	LAND ROVER FREELANDER 2.2 D TD4S	AUDI Q5 2.0T FSI QUATTRO
RETAIL SELLING PRICE	434 900.00	194 900.00	365 621.00	323 900.00	392 995.00	481 815.00
PARTS BASKET AS % OF SELLING PRICE	20.45%	46.01%	27.68%	34.28%	31.16%	30.62%
AIR FILTER	582.40	204.30	227.93	417.23	339.45	196.31
OIL FILTER	140.96	112.54	68.55	97.24	178.59	225.97
FUEL FILTER	181.86	54.50	858.21	N/A	699.34	773.04
POLLEN FILTER	362.90	235.91	494.37	545.48	200.02	315.55
SPARK PLUG EACH	456.70	47.45	352.72	122.34	N/A	73.83
R/H WIPER BLADE	179.91	105.48	209.33	177.27	340.88	287.20
L/H WIPER BLADE	326.96	114.90	125.70	150.58	340.88	287.20
FRONT BRAKE PADS	1 197.19	586.25	1 214.89	998.14	1 435.47	1 547.53
REAR BRAKE PADS / SHOES	741.83	291.75	984.52	710.32	1 049.83	1 115.74
<b>SUBTOTAL: A</b>	<b>4 170.71</b>	<b>1 753.08</b>	<b>4 536.22</b>	<b>3 218.60</b>	<b>4 584.46</b>	<b>4 822.37</b>
CAM BELT / TIMING CHAIN	2 735.62	1 172.74	1 122.89	1 735.59	977.07	4 268.06
FRONT BRAKE DISC	2 167.13	911.78	1 105.39	1 739.39	864.67	1 769.61
REAR BRAKE DRUM/DISC	2 217.11	837.00	1 251.42	2 268.22	771.78	758.24
FRONT SHOCK ABSORBER / STRUT	1 646.90	1 759.46	2 555.94	3 381.24	2 073.42	2 645.38
REAR SHOCK ABSORBER / STRUT	4 562.72	1 104.53	3 290.97	2 115.48	1 658.52	1 642.46
CLUTCH PLATE	AUTO	1 789.57	1 222.59	1 866.19	3 350.12	3 703.59
PRESSURE PLATE	AUTO	1 505.53	2 143.34	1 331.83	KIT	3 021.36
FAN BELT	383.90	564.16	397.78	579.05	393.96	459.26
ALTERNATOR	6 390.13	3 820.93	7 708.98	15 497.08	2 941.45	12 698.02
<b>SUBTOTAL: B</b>	<b>20 103.51</b>	<b>13 465.70</b>	<b>20 799.30</b>	<b>30 514.07</b>	<b>13 030.99</b>	<b>30 965.98</b>
BONNET	5 206.32	5 303.95	5 531.70	4 576.54	7 940.36	14 088.60
FRONT BUMPER SKIN	4 148.56	2 474.96	4 988.40	3 893.64	7 797.38	7 990.86
GRILLE	2 330.82	1 781.27	6 145.32	2 120.75	INCL. IN BUMPER	4 813.25
L/H FRONT FENDER	2 167.94	1 824.60	2 996.60	3 233.21	5 402.60	4 687.24
WHEEL RIM	5 687.05	2 597.91	5 505.36	10 095.26	5 913.59	15 418.11
L/H HEADLIGHT ASSEMBLY	2 703.75	4 373.07	4 816.25	3 641.97	3 534.95	5 681.71
FRONT WINDSCREEN	7 493.69	2 069.16	4 664.25	4 576.54	7 407.90	4 572.67
RADIATOR	3 626.90	2 526.42	5 185.53	4 925.55	4 990.09	3 872.25
R/H FRONT DOOR	5 341.50	8 983.92	6 463.81	5 214.45	11 709.67	4 582.64
R/H REAR DOOR	6 280.12	8 575.03	6 024.30	5 214.45	10 408.67	7 030.84
R/H FRONT WINDOW GLASS	1 233.21	438.12	1 540.13	4 327.25	2 021.30	815.35
REAR BUMPER SKIN	4 078.33	2 305.08	3 554.43	2 240.67	6 319.70	4 372.89
L/H REAR FENDER	5 900.59	17 358.78	7 313.74	4 905.37	10 805.19	13 091.92
BOOT LID / TAILGATE	4 979.50	12 054.86	6 016.02	7 001.25	12 595.93	12 219.68
L/H TAIL LIGHT ASSEMBLY	1 226.99	715.94	2 285.24	1 800.61	2 209.32	4 137.01
REAR WINDSCREEN	2 255.67	1 067.33	2 821.89	9 530.88	5 775.94	4 386.20
<b>SUBTOTAL: C</b>	<b>64 660.94</b>	<b>74 450.40</b>	<b>75 852.97</b>	<b>77 298.39</b>	<b>104 832.59</b>	<b>111 761.22</b>
<b>TOTAL: A + B + C</b>	<b>R88 935.16</b>	<b>R88 669.18</b>	<b>R101 188.49</b>	<b>R111 031.06</b>	<b>R122 448.04</b>	<b>R147 549.57</b>

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