

2010 KINSEY REPORT

DOUBLE CABS

| PARTS DESCRIPTION | | MAZDA | FORD | NISSAN | ISUZU | MITSUBISHI | TOYOTA |
|------------------------------------|---|-----------------|-----------------|----------------|-------------|--------------|---------------|
| PRICES INCLUDE VAT | | BT 50 3000 CRDi | RANGER 3.0 TDCi | NP 300 2.5 Tdi | KB 300 D LX | TRITON 3.2 i | HILUX 3.0 D4D |
| | | SLE 4 x 2 | 4 x 2 | HI RIDER 4 x 2 | 4 x 4 | 4 x 4 | RAIDER 4 x 2 |
| RETAIL SELLING PRICE | R | 303 580,00 | 345 120,00 | 233 700,00 | 394 300,00 | 366 000,00 | 336 000,00 |
| PARTS BASKET AS % OF SELLING PRICE | | 15,44% | 14,00% | 25,45% | 17,15% | 18,50% | 20,47% |
| AIR FILTER | R | 228,10 | 228,10 | 250,91 | 369,49 | 339,29 | 319,84 |
| OIL FILTER | R | 76,38 | 76,38 | 221,87 | 228,09 | 308,92 | 134,10 |
| FUEL FILTER | R | 198,36 | 198,36 | 189,47 | 215,97 | 436,00 | 541,74 |
| SPARK PLUG EACH | R | N/A | N/A | N/A | N/A | N/A | N/A |
| R/H WIPER BLADE | R | 41,27 | 41,27 | 88,69 | 150,13 | 252,84 | 111,00 |
| L/H WIPER BLADE | R | 41,27 | 41,27 | 88,69 | 132,05 | 198,14 | 90,00 |
| FRONT BRAKE PADS | R | 701,10 | 701,10 | 663,06 | 1 077,98 | 896,10 | 972,50 |
| REAR BRAKE PADS/SHOES | R | 995,22 | 995,22 | 859,92 | 917,22 | 1 165,67 | 870,37 |
| SUB TOTAL : A | | 2 281,70 | 2 281,70 | 2 362,61 | 3 090,93 | 3 596,96 | 3 039,55 |
| CAM BELT / TIMING CHAIN | R | 634,98 | 634,98 | 948,90 | 487,62 | 702,14 | 612,50 |
| FRONT BRAKE DISC | R | 500,46 | 500,46 | 1 855,08 | 519,64 | 827,97 | 1 138,00 |
| REAR BRAKE DRUM / DISC | R | 826,97 | 826,97 | 1 617,75 | 605,60 | 1 097,10 | 798,00 |
| FRONT SHOCKABSORBER / STRUT | R | 480,29 | 480,29 | 299,16 | 387,20 | 567,65 | 1 262,73 |
| REAR SHOCKABSORBER / STRUT | R | 542,92 | 542,92 | 370,99 | 336,05 | 663,03 | 366,82 |
| CLUTCH PLATE | R | 2 790,20 | 2 790,20 | 1 974,63 | 2 142,36 | 1 418,34 | 2 108,03 |
| PRESSURE PLATE | R | 2 917,75 | 2 917,75 | 2 456,08 | 1 926,43 | 1 780,14 | 1 807,63 |
| CLUTCH RELEASE BEARING | R | 441,29 | 441,29 | 591,11 | 502,89 | 431,25 | 1 141,74 |
| FAN BELT | R | 263,61 | 263,61 | 855,00 | 342,88 | 193,60 | 790,00 |
| SUB TOTAL : B | | 9 398,47 | 9 398,47 | 10 968,70 | 7 250,67 | 7 681,22 | 10 025,45 |
| BONNET | R | 1 738,50 | 2 240,10 | 3 428,65 | 4 023,97 | 3 624,98 | 3 694,11 |
| FRONT BUMPER SKIN | R | 1 610,82 | 1 147,98 | 2 828,84 | 5 795,64 | 4 363,41 | 2 356,40 |
| GRILLE | R | 1 694,04 | 2 469,24 | 2 920,98 | 6 063,27 | 1 531,76 | 1 870,31 |
| L/H FRONT FENDER | R | 730,74 | 1 173,06 | 2 828,84 | 1 210,73 | 2 521,66 | 1 417,98 |
| WHEEL RIM | R | 2 087,34 | 1 646,16 | 1 989,16 | 1 061,46 | 3 122,47 | 4 689,00 |
| L/H HEADLIGHT ASSEMBLY | R | 1 276,80 | 1 724,82 | 3 118,74 | 2 850,30 | 3 525,78 | 3 143,09 |
| FRONT WINDSCREEN | R | 2 251,50 | 2 251,50 | 1 800,00 | 2 711,59 | 4 107,50 | 3 800,00 |
| RADIATOR | R | 3 164,64 | 3 164,64 | 4 969,05 | 9 054,86 | 5 491,05 | 4 505,78 |
| R/H FRONT DOOR | R | 4 219,68 | 4 219,68 | 5 044,33 | 3 463,15 | 5 105,55 | 4 812,93 |
| R/H REAR DOOR | R | 3 690,18 | 3 690,18 | 2 299,12 | 4 685,50 | 4 698,52 | 4 059,00 |
| R/H FRONT MIRROR HOUSING | R | 1 087,56 | 1 511,64 | 1 551,08 | 3 452,56 | 908,42 | 1 673,21 |
| R/H FRONT WINDOW GLASS | R | 423,34 | 423,34 | 800,00 | 850,56 | 1 532,56 | 1 032,00 |
| REAR BUMPER SKIN | R | 609,90 | 609,90 | 1 928,01 | 461,00 | 4 483,46 | 3 684,94 |
| L/H REAR FENDER | R | 5 847,06 | 5 670,36 | 2 106,91 | 4 514,84 | 3 139,05 | 5 089,97 |
| BOOT LID / TAILGATE | R | 3 189,72 | 3 189,72 | 5 346,08 | 3 548,09 | 4 851,25 | 5 577,68 |
| L/H TAIL LIGHT ASSEMBLY | R | 982,68 | 915,42 | 2 045,40 | 1 705,00 | 936,49 | 1 405,33 |
| REAR WINDSCREEN | R | 582,96 | 582,96 | 1 150,00 | 1 824,25 | 2 489,62 | 2 900,00 |
| SUB TOTAL : C | R | 35 187,46 | 36 630,70 | 46 155,19 | 57 276,77 | 56 433,53 | 55 711,73 |
| TOTAL : A + B + C | R | 46 867,63 | 48 310,87 | 59 486,50 | 67 618,37 | 67 711,71 | 68 776,73 |

| | | | | | |
|-------|-------|-------------|-------|----------------|-----------|
| SHOES | SHOES | SHOES | SHOES | SHOES | SHOES |
| BELT | BELT | CHAIN | CHAIN | CHAIN | CHAIN |
| DRUM | DRUM | DRUM | DRUM | DRUM | DRUM |
| | | P G GLASS | | CHROME TUBE | P G GLASS |
| | | NETT PRICES | | WITH TOW HITCH | |
| | | | | NETT PRICES | |